



Disclaimer

The purpose of the presentation is to provide an update of the business of IDT Australia Ltd (ASX:IDT). These slides have been prepared as a presentation aid only and the information they contain may require further explanation and/or clarification. Accordingly, these slides and the information they contain should be read in conjunction with past and future announcements made by IDT and should not be relied upon as an independent source of information. Please contact IDT and/or refer to the Company's website for further information.

The views expressed in this presentation contain information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. Any forward looking statements in this presentation have been prepared on the basis of a number of assumptions which may prove incorrect and the current intentions, plans, expectations and beliefs about future events are subject to risks, uncertainties and other factors, many of which are outside IDT's control. Important factors that could cause actual results to differ materially from assumptions or expectations expressed or implied in this presentation include known and unknown risks. Because actual results could differ materially to assumptions made and IDT's current intentions, plans, expectations and beliefs about the future, you are urged to view all forward looking statements contained in this presentation with caution. This presentation should not be relied on as a recommendation or forecast by IDT. Nothing in this presentation should be construed as either an offer to sell or a solicitation of an offer to buy or sell shares in any jurisdiction.



innovation containment compliance

IDT Australia Ltd (ASX.AX)

- Established in 1975 as a contract drug development company
- Listed on the ASX in 1988 (IDT.AX)
- CMAX acquired 2002
- Has participated in the CMC and/or clinical development of over 60 marketed drugs
- 9 US and 5 Japanese Drug Master Files current



innovation containment compliance

The Future: Three Strand Growth Strategy

Executing simultaneously and vigourously:

A. Organic business development to stabilise cash (SELL MORE)

Marketing, market intelligence, organic expansion, leverage customer bases

B. Optimise and refocus asset utilisation (SELL NEW)

Utilise existing DMFs and finished good capacity to register own products, leverage external business alliances

C. Execute transformation strategy (RENEW and RE-RATE)

Seek out and execute transformational M&A once find right asset fit and share price supports deal



innovation containment compliance

Carried Value: Drug Master Files and GMP Development

Japan DMFs	USA DMFs	Other APIs	Finished Dose
Mitoxantrone	Mitoxantrone	PentosanPS Na	Temozolomide
Acetazolamide	Acetazolamide	Temsirolimus	Conj. Estrogens
	Thiotepa	Ertapenem	Thalidomide
Hematoporphyrin	Hematoporphyrin	Sulapenem	
Minocycline	Minocycline	Cephalosporins	
Temsirolimus	Tiazofurin	Methoxyflurane	
	Carboplatin	Drug-drug conjugates	
	Cisplatin		
	Loxapine		

In total 115 different compounds manufactured & validated



innovation containment compliance

IDT: pharma industry picks and shovels

Contract Manufacturing:

- API
- Finished Dosage Form

Contract Drug Development:

- API and Finished Dosage Forms R&D

CRO Services

- Australia's largest Phase I site, Phase II-III site and clinical trial pharmacy services
- Site management



innovation containment compliance

Reference Clients

Manufacturing



Clinical



innovation containment compliance

Approvals and Certifications

- US FDA Certified, API and finished products
- Japanese Dept. Health Labour & Welfare Certified, non-sterile drugs
- Australian TGA Licensed, API and finished products
 - Reciprocal EU recognition



innovation containment compliance

Melbourne Manufacturing Campus

12,000m² freehold site

\$70m+ replacement value, \$10m unimproved land value

1. Engineering
2. Warehouses/
inward goods
3. Cytotoxic labs
4. Dev. labs
5. Administration
6. Controlled store
7. Antibiotic API/FP
8. HPAPI + sterile
9. Utilities
10. Oral dose forms



innovation containment compliance

Melbourne Facilities

Manufacturing and clinical trial support facilities in Boronia, East of Melbourne

- Multi-unit cGMP Active Pharmaceutical Ingredient (API) and Finished Dose Form (FDF) facility
- Injectable (liquid, powder), Oral (tablets, capsules, liquid), Other (sprays, patches)
- 8 high containment manufacturing suites of 100-8,000L capacity, versatile process capability for API
- Dedicated 200-8,000L antibiotic manufacturing facility
- High containment oral and inj. FDF manufacturing
- Capable of creating, randomising, storing and distributing cGMP clinical trial drug and placebo material globally

Focus and expertise in oncology drugs



innovation containment compliance

CMAX Facilities

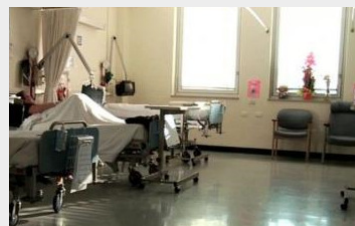
- Australia's largest Clinical Trials Unit
- Totally confined 50 bed residential facility
- Outpatient treatment/monitoring room
- Fully integrated into hospital emergency response services
- 24-bed ambulatory 12 lead cardiac telemetry system
- Sample processing and storage laboratory



innovation containment compliance

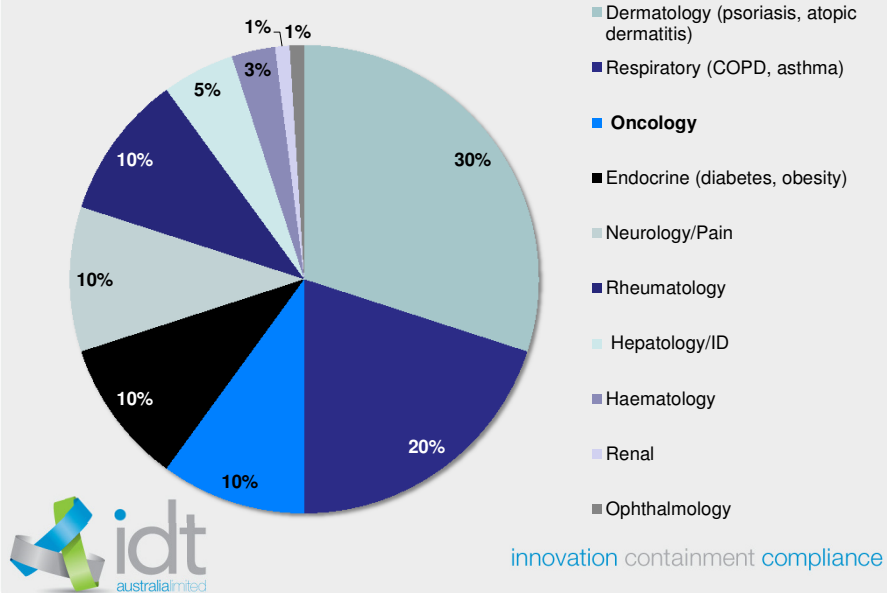
CMAX: Royal Adelaide Hospital

- Total 80,000 patients/year
- Access to healthy volunteers and clinical patients
- Two ethics committees
- CTN approval system
- R&D tax program



innovation containment compliance

Clinical Experience: 425 studies over 17 years



Australian Based – Globally Focussed

- IDT is a Registered Service Provider under the Federal R&D Tax Incentive
 - All work undertaken by IDT for clients on eligible R & D activities can be claimed under the program
 - Assists greatly with competitiveness (40-45% rebates)
- Business Victoria – Science, Technology and Innovation support
 - IDT is a registered supplier for Drug Development, API, Finished Dose Forms and Clinical Trials
- Clinical Trials Action Group (CTAG)
 - This process has resulted in the world's most streamlined and efficient ethics approval process



innovation containment compliance

New Management Team: Driving Growth and Value

A. Organic business growth and a return to profitability through better sales and marketing, and efficiencies

B. Previously underleveraged off balance sheet assets: DMFs and generic oncology registrations

C. Transformational high value assets accelerated by IDT capabilities and skills: pro-drugs and super-generics



Japanese pharma opportunities via new shareholder from

innovation containment compliance

Experienced Board, Management and Staff

Management

- Paul D. R. MacLeman (CEO)
- Jane Kelly (Clinical)
- Roman Najdecki (CFO)
- Stéphane Redey (Manufacturing)
- Mark Rowlands (Bus Dev)
- David Sparling (Corp Dev)
- Alf Staffa (Quality)

Board

- Graeme Blackman (Chairman)
- Geoff Lord (Vice Chairman)
- Roger Aston (NED)
- Graeme Kaufman (NED)
- Reo Shigeno (NED)
- David Williams (NED)

Commercial backgrounds and skills sets - flat management structure

Approx. 70 FTEs across the two sites

10 PhD chemists, 6 manufacturing engineers

Experienced clinical trial physicians and nurses

20 quality assurance staff across the two sites



innovation containment compliance

Corporate Snapshot (as at 15Aug13)

Financials

	2012	2013*
Rev	\$9.9m	\$10.6m
EBIT	(\$3.6)	(\$4.4)
Cash	(\$1.4)	(\$2.2)
Debt		\$1.95m
NTAB/share		\$0.57 (weighted)

*unaudited

Register

- 53.4m shares on issue
- 500,000 options (unlisted)
- Top 20 holders 62.1% (Jun13)



innovation containment compliance

Summary

- \$70M+ purpose-built drug manufacturing and development facility, ample capacity for growth
- Australia's largest and only private clinical trials unit
- Reliable base revenues from drug development, drug manufacture, clinical trials
- 30 year history has resulted in the ownership of multiple Drug Master Files, now being converted to IDT drug registrations
- Capability and skills to acquire and grow value of larger, higher value projects such as reformulations or super-generics such as pro-drugs



innovation containment compliance



Paul D. R. MacLeman



Chief Executive Officer
+61 3 9801-8888
info@idtaus.com.au